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Catalogue No. 20 of

Rings - Pins - Medals Trophies - Pennants and Banners



Manufactured as an Art

EAGLE REGALIA COMPANY

115 NASSAU STREET, NEW YORK



Prices quoted in this catalogue are subject to the following discounts:

On orders amounting to

\$15.00 to \$25.00 inclusive 5% \$26.00 to \$50.00 inclusive 6% Over \$50.00 to \$150.00 8% Over \$150.00 10%

The Eagle Regalia Company, however, reserves the right to change the above discounts at any time on the whole or part of this catalogue, if conditions so demand.

READER—ATTENTION

We would consider it an act of great service if when you have finished with this little booklet you would pass it on to some other member of your organization who might be interested in seeing it. These booklets involved a great expense on our part to put out and we have tried to incorporate into them items of interest to everybody.

ORDER BLANK

TO

EAGLE REGALIA COMPANY 115 NASSAU STREET, NEW YORK CITY

| | Date | |
|---|--|--|
| Gentlemen:— | | |
| Kindly make for us (quantity) | | |
| Kind of article | | |
| No. of which is as stated in catalogue | e | |
| We want them to be made of (materia | <i>l</i>) | |
| Color of which should be | | |
| Lettering to appear on article | | |
| | | |
| | | |
| (Please write this clearly | | |
| (Please write this clearly | v or print it to avoid n | nistakes.) |
| Sketch in space below design of colors and lettering to appear. (If wo O. K. it and pin it to the order.) | article selected and i we have submitted orig | ndicate how you want inal sketch previously, |
| | | |
| | | |
| | | |
| | | |
| Please deliver this order inside of \$ deposit on order. We post) | want goods shipped (| (state express or parcel |
| To (write here the address where are to be addressed to) | goods are to be ship | ped and to whom they |
| | | |
| Sign here | | |
| Address | | |
| | | |
| Acknowledgment of order and receipt for | or deposit will be sent for a | sbove by return mail. |
| ORDERS AMOUNTING T | O LESS THAT | N \$10.00 MUST |
| _ | IN ADVANCE | WIO.OU MICH |
| ORDERS ONCE PLACE CANC | D, ARE NOT ELLATION | SUBJECT TO |
| LIST SIZES AND INITIA | LS OF RINGS OF THIS PAG | |

| Initials to be engraved on ring or pin | State material of ring or pin | State size of ring desired | Initials to be engraved on ring or pin | State material of ring or pin | State size of ring desired |
|--|-------------------------------------|-------------------------------|--|-------------------------------------|----------------------------|
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ESTIMATE BLANK EAGLE REGALIA COMPANY

115 NASSAU STREET, NEW YORK CITY

102

| | Date | |
|---|-----------------------------------|-------------------|
| Gentlemen:— | | |
| We would like to have your lowe. | st net prices on (state kind of a | article) |
| | They should be made of (state | kind of material) |
| We v | | |
| | | |
| class or fraternity colors are | | |
| inscription to appear on article) | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| Our price limit is \$(IF YOU CAN'T SEE IN TH FER, in the space below, please ma | ike rough sketch of about wha | t kind you want.) |
| | | |
| | | |
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| | | |
| | | |
| | | |
| | | |
| Remarks. | | |

WHEN INQUIRING ALWAYS STATE QUANTITY RE-**QUIRED**

(Name of school or organization)..... (Address)..... Name of principal, dean or president of institution.....

SPECIAL OFFER



O ANY organization, properly designated buyer, or to any member of a school fraternity, whose letter is endorsed by the head master, principal, dean or other responsible head of the faculty, we will send for examination and comparison as

to quality, any ring, pin, emblem, or pennant, illustrated in this catalogue, whether it is made of silver, gold or any other material.

If you have any particular design in mind you want made up, we will make a sketch of same from description supplied by you, in any material you desire and submit it with an estimate of cost.

We make the above liberal proposition because we know that we manufacture the best grade of merchandise of this character obtainable, at the very lowest prices—and comparison proves this statement.

If your School or Organization already has a certain standard shaped ring, pin, or anything else in use, give us an opportunity to figure on any quantity you need, by sending us your sample.

THERE IS A DIFFERENCE

WHEN you buy from a Jobber or Agent who represents himself as manufacturer, you pay not alone his profit; for he does not manufacture the products he sells. The prices he quotes you must necessarily include (1) Basic cost of manufacture, (2) Manufacturer's profit, (3) Salesmen's traveling expenses, (4) Salesmen's salary and commission, (5) Profit of jobber.

The Eagle Regalia Company, on the other hand has always done its own manufacturing. Our only salesman is this catalogue, in which we offer you the highest grade of merchandise at prices that will save you at least from 15 to 20 per cent. In other words, you pay merely the cost of manufacture and the very small profit we make. No added charges. No commissions and traveling expenses.

We have initiated the practice of selling all our products by mail. Unlike other houses that manufacture their merchandise, we have no salesmen on our payroll. This saving we pass on to you.

We have served educational institutions, societies, etc., for the past twenty years. That we are still here to serve you—and growing—is our recommendation, and your guarantee. Skillful workmanship and years of honest service are reaping their rewards.

We guarantee our goods unconditionally—no "ifs," "buts" and "ands." No alibis. Delivery is always made when promised. The goods are exactly as represented. (See our guarantee on page 8.)

The Opportunity has been presented. It's up to you!

TWENTY YEARS

THIS catalogue marks our 20th year in business. As we look back on the years gone by we feel a deep sense of gratitude to all who have helped us build to our present point. We only wish we had had the opportunity to know our customers better.

Somehow a business of this sort links one closely to the groups who buy one's goods. There is sentiment in rings and pins. There are thrills in engraving a name on a trophy. Always as we work with our tools, and our metals, we like to think that some person is to be made happy by what we are doing.

We have taken the beauty of the spirit which prompts schoolmates and fraternal members to want to wear some permanent reminder of their friendship and common endeavor as the inspiration for us to work harder and do bigger and better things.

OUR UNCONDITIONAL GUARANTEE!

- 1. We guarantee all articles to be exactly as represented. Articles made up to special order are guaranteed to conform to customer's specifications. In cases where unavoidable errors occur, errors will be corrected to your entire satisfaction, or *your money will be immediately returned*.
- 2. We guarantee all findings (joints, catches, etc.) of our solid gold pins to be of solid gold. Therefore if you buy a pin from us it is solid gold throughout.
- 3. We guarantee the completion of orders on time, when promised. As the school term is short, we earnestly recommend that you get your orders in early. To save time, we suggest that wherever possible order direct from this catalogue. You can be certain when you buy from this catalogue that merchandise will be exactly as represented. All pictures herein have been faithfully reproduced direct from samples.

BANK REFERENCE—

The Equitable Trust Company of New York 247 Broadway, New York, N. Y.

R. G. Dun & Co. 290 Broadway, New York, N. Y.

The Bradstreet Co. 346 Broadway, New York, N. Y.

EASY TO ORDER

On page 3 of this catalogue, we have placed the order blank. It is perforated so that you can easily detach and send to us. Fill out order blank with great care. Be very definite as to quantity of goods, material they are to be made of, lettering to appear, etc., and the correct shipping address.

Enclose with order one-third of the total amount of order figured from our catalogue price less the discount as stated on page 2. The remainder of the bill is to be paid to postman (if sent via parcel post), or the expressman (if shipped via express). If goods are shipped express you have the right to examine contents of package before balance of payment is made.

If you remit entire amount with your order, the merchandise will be sent to you prepaid; that is, shipping charges will be paid by us.

All jewelry illustrated in this catalogue is made in strict conformity with the National Stamping Laws.

All prices in this catalogue are based on order for at least 12 pins or 10 rings. For orders less than 12 pins or 10 rings, an extra charge of from \$2.00 to \$5.00 will be made to cover partial cost of steel die.

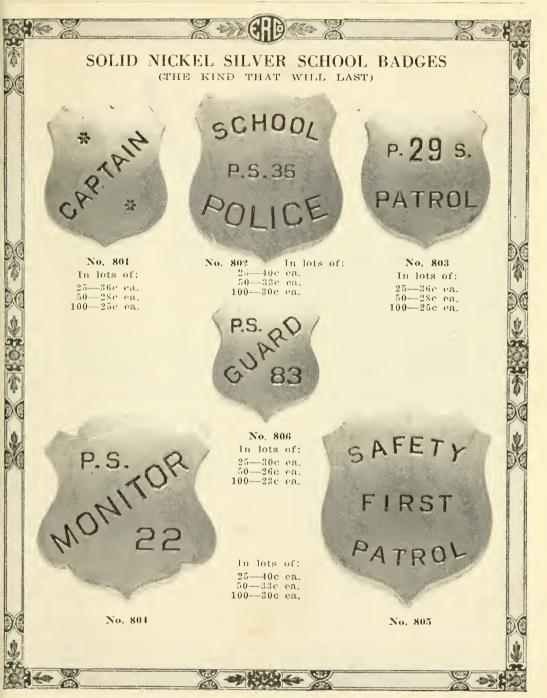
The estimate blank on page 5 will enable us to give you a prompt quotation on anything you want. If it is not in the catalogue give us a written or graphic description of the design you wish. Be sure to state quantity required.

A trial order will prove to you beyond doubt the economy and satisfaction of dealing with us.

THE EAGLE REGALIA COMPANY, 115 NASSAU ST., NEW YORK, MANUFACTURERS OF RINGS, PINS, MEDALS, TROPHIES, PENNANTS AND BANNERS, OF ANY MATERIAL REQUIRED.

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A badge is a mark of authority. These splendid shiny nickel silver badges command respect for all who wear them. Very sturdily made. Non-tarnishable. Letters sunk and black enameled. Furnished with any desired inscription. Numbered consecutively if desired at small extra cost. Also for use for caddies, waiters, etc.

LETTER PINS AND SCHOOL PINS FOR DAILY USE

(As illustrated on pages 13 and 14)

The daily use of school pins is a powerful influence for raising school morale. Boys and girls who wear school pins take a special pride in being members of their school. The school pin imparts to students a sense of fellowship towards each other. It binds all students into a unified group, and links them close to their school. Our school pins, of fine gilders metal, hard enameled and gold plated are suitable for wear by teachers too.

Many teachers find in wearing school pins that a fine spirit is engendered between themselves and their students.

Exquisitely enameled in school colors our school pins are easily recognizable and groups from various schools can quickly be identified.

In short order we expect to see his own school pin on every American Student.

Because of the extremely low prices we are quoting they can be made in quantities only—at the following prices:

LETTER PINS FOR DAILY USE

(As illustrated on page 13)

Made with strong patent safety catches.

On order for 100—Any letter in any color combination 30c each. On order for 250—Any letter in any color combination 27c each. On order for 500—Any letter in any color combination 24c each.

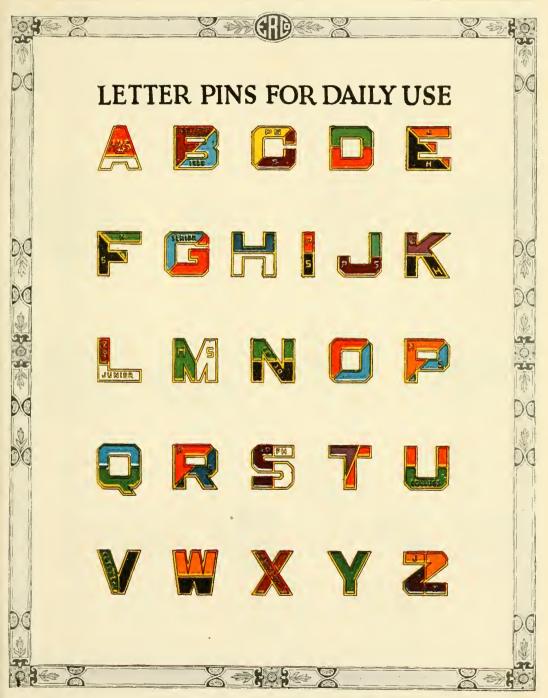
SCHOOL PINS FOR DAILY USE

(As illustrated on page 14)

Made with strong patent safety catches, prices quoted above will apply.

If made with regular catches, prices are as follows:

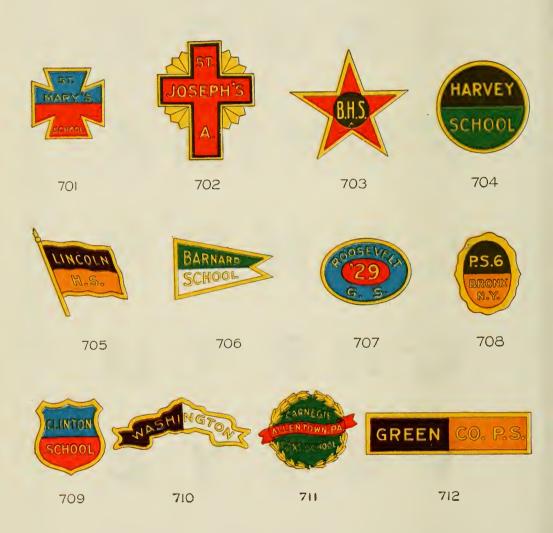
On order for 100—Any style illustrated, or your own design 27c each. On order for 250—Any style illustrated, or your own design 23c each. On order for 500—Any style illustrated, or your own design 20c each.



FOR DESCRIPTION AND PRICES SEE PAGE 12

SCHOOL PINS FOR DAILY USE

Made of 14K Gold Plated Metal, enameled in your school colors with finest hard enamel.



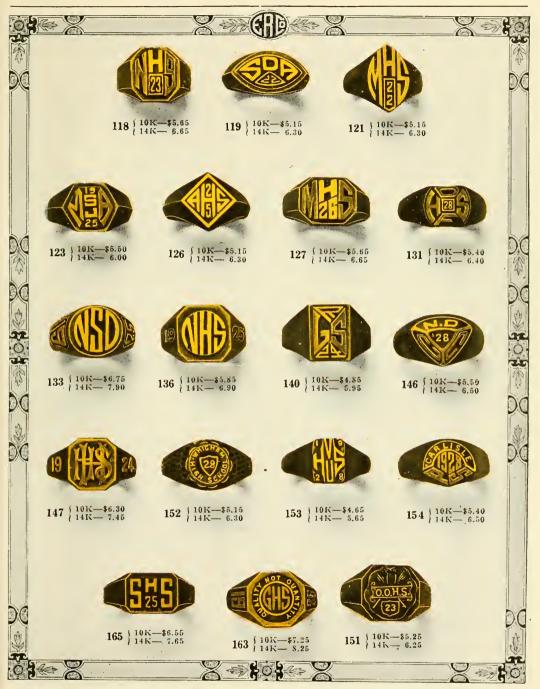
For prices and description of school pins illustrated above, see page 12.



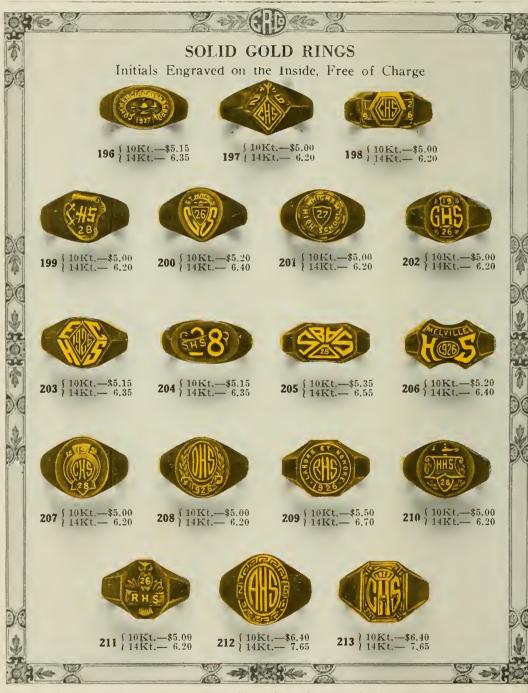
A handsome ring is a joy forever. Our rings are all of the heaviest weight and finest quality workmanship. All numbers or letters on shanks have clear neat finish assuring fine appearance. Quotations for designs other than those here illustrated furnished on request. In asking for estimates be sure to mention quantity.



No matter how much you have to spend you won't find bolder or richer looking rings than those shown just above. These are the non plus ultra of gold school jewelry. They illustrate, too, the beautiful effects obtainable by combining different colored golds. Any initials engraved on the inside of these rings free.



Any of our rings can be slightly altered from designs shown here without changing the quoted price. The sturdy shanks, the heavy weight, and the clean cut finish of our rings is bound to appeal to you. Our twenty years' business reputation stands behind everything we offer. Finer merchandise can be sold you by no one.



Our rings can be had in red, green or white gold, or in a combination of any two golds, at no advance in price. Where ring is to be of all white gold, 14KT quality is recommended as lesser fine karat has tendency to tarnish. As a twentieth anniversary offer special prices can be quoted on large orders. Write for quotations.



Here are heavy, well proportioned rings particularly appropriate where massive rings are desired. Any school insignia or letters can be inscribed on these rings. Can be made up in red, white or green golds or in combinations of any two golds without changing price.

Letters or numbers on shanks are genuine hand carved.



This page strikingly illustrates the beautiful effect obtainable by combining different colors of gold. Some rings here are made in green and white gold and some of green, white and yellow gold combinations. Prices quoted on this page are net and therefore not subject to discounts stated on page 2.



All rings shown on this page are snappy, advanced designs, with enough variety to please everyone. Pins can be made to match any ring illustrated. Prices quoted on this page are net and therefore not subject to discounts stated on page 2.



Here's a chance to put a touch of color in your rings. Set with beautiful sparkling stones the above rings not only display your school or society emblem but are truly beautiful pieces of jewelry besides. Any group can be proud to adopt one of our stone rings as their standard model. The low prices for these rings are quoted on page 26.



Carvings of letters or numbers on shanks of our stone rings stand out in bold relief giving fine quality appearance. Any type mounting can be had set with any color stone. Three-letter rings can be made into four-letter rings and vice-versa without impairing design. Personal initials engraved in all rings free. Pins can be made to match any ring. For prices see page 26.



Enamel enriches the effect of a ring, giving attractive colorful appearance. We use only highest quality imported hard enamel. Will not chip or crack. The superb finish of our rich colored enamels plus the substantial weight of gold in these rings make them very cheap at their quoted price. For prices see page 25



The beauty of a ring is dependent on its design, its quality and its workmanship. Twenty years' experience stands behind all we are doing. That we are still here to serve you—and growing—is your strongest guarantee of our worth. Enameled rings can be enameled in any desired color. For prices of rings on this page see page 26.

PRICE LIST OF STONE-SET AND ENAMELED RINGS

(As illustrated on pages 22, 23, 24 and 25)

| | Made of 10Kt. Gold and Mounted with: | | | | with: | ide of | |
|--|--|---|---|---|--|---|---|
| Description and Catalogue Number of Ring | Black Onyx, Green Onyx, Brown Sardonyx, Red Sardonyx, Bloodstone | Jade or Tiger Eye | Reconstructed Ruby | Amethyst or Topaz | Tourmaline or Garnet | Reconstructed Sapphire | For these rings made of 14kt. gold add to prices |
| Stone-set Rings with Stones Incrusted | | | | | | | |
| SR11, SR12, SR14 SR13, SR50, SR58, SR62 SR55, SR58, SR59, SR65, SR69, SR74 SR19, SR23, SR26, SR46, SR54 SR22, SR66 SR21, SR52, SR56, SR67 | \$7.50 8.00 8.50 8.90 9.35 9.70 | \$7.95 8.45 8.95 9.35 9.80 10.15 | 10.25 10.75 11.15 11.60 | \$10.95 11.55 12.05 12.40 12.90 13.30 | $\begin{array}{ c c c c }\hline 13.35\\ 13.75\\ 14.20\\ \hline\end{array}$ | 16.15 16.75 17.15 17.60 | \$1.25 1.25 1.25 1.50 1.50 |
| Stone-set Rings with Shank Hand Carved on Both Sides | | | | | | | |
| SR63. SR20, SR51, SR57, SR60, SR61, SR64. SR68. SR24, SR84. SR73. SR75. SR78. | 6.90 7.60 7.85 8.90 9.50 11.75 10.75 | 7.40 8.00 8.35 9.35 10.00 12.25 11.25 | 9.00 9.85 10.00 11.15 10.75 14.00 13.00 | 10.30 11.15 11.50 12.45 13.00 15.30 14.30 | 13.75 14.50 | 15.00 15.90 16.25 17.15 17.75 20.00 19.00 | 1.25 1.25 1.25 1.50 1.50 1.50 |
| Stone-set Rings with Incrusted Stones and Shank Hand Carved on Both Sides | | | | | | | |
| SR53, SR70, SR72, SR81. SR17, SR18, SR71, SR92. SR15, SR16. SR25, SR27, SR28, SR28A, SR82. SR29. SR29. | 7.85 8.40 9.25 9.85 11.00 15.00 | 8.25 8.65 9.50 10.10 11.25 15.25 | 10.00 10.65 11.50 12.10 13.25 17.25 | 11.50 11.95 12.80 13.40 14.55 18.55 | 12.75 13.25 14.10 14.70 15.85 19.85 | 16.25 16.65 17.50 18.10 19.25 23.25 | 1.25 1.25 1.50 1.50 1.50 |
| Hard Enameled Emblem Rings (Can Be Enameled in Any Desired Color) | | | | | | | |
| ER32, ER50, ER59. ER33, ER54, ER58. ER51, ER52, ER53, ER57. ER55, ER60, ER63. ER61, ER62. | 6.00 6.75 7.50 8.00 8.90 | | | | | , , | 1.25 1.25 1.25 1.25 1.25 |
| Stone-set Rings with Solid Gold Seals Super-imposed on Stones | | | | | | | |
| SR76, SR83, SR86, SR88. SR87, SR91. SR85, SR89. SR77, SR80. SR93. SR79. | 8.75 9.75 10.00 10.75 12.90 16.75 | 10.50 11.25 13.40 | | | | | 1.50 1.50 1.50 1.50 1.50 1.50 |



On this page rings numbered HR are especially intended for hospital use. Other hospital rings are illustrated on the various pages throughout the book. However, any ring illustrated in this catalogue can be adapted to hospital use. Quotations will be sent upon request.

FRATERNAL EMBLEM RINGS



32nd Degree, 14k White Gold, pierced ...\$20.00



Måsonic, 10k Green and White Gold Comb \$8.50



1864 Masonic, 10k White Gold \$9,30



Odd Fellows, 10k Red Gold \$5.75



Elk, 10k Green and White Gold \$10.50



1902 32nd Degree, 14k White Gold \$17.95



Masonic, 10k White Gold \$10.90



Masonic, 10k White Gold \$8.40



Knights of Pythias. 10k Green and White Gold \$8.40



1460 Elk, 10k Green and White Gold \$10.50



Shrine, 10k White Gold \$12.25



668
Masonic, 10k
Green and White
Gold\$12.50



1862 Knight Templar. 10k White Gold \$10.60



Knights of Columbus, 10k Green and White Gold\$10.80



286
Elk, 14k White
Gold\$13.25



Shrine, 10k Green and White Gold Comb \$10,00



Masonic, 14k White Gold \$10.00



Odd Fellows, 10k Green and White Gold\$9,25



1544 Eastern Star, 10k Green gold \$5,00



Eagles, 10k White Gold \$8,25

Rings illustrated on this page can be ordered in any desired quantity. The sturdy, massive boldness of these rings gives them a particularly fine masculine appearance. All emblems are exquisitely enameled in rich brilliant colors. Emblems stand out in high bold relief. Any emblem desired can be mounted on any ring without any change in price. We make a large line of emblem pins and lapel buttons for all fraternal organizations. Estimate on any quantity sent upon request.

FRATERNAL EMBLEM, BUTTONS AND PINS



0338 Masonic Gold 65c. each



0913 Masonic with Diamond 14K Gold \$6.00 each



0599
Masonic
or Any Other
Order
Gold
\$1.00 each



0769 Masonic Gold \$1.50 each



0715
Masonic
or Any Other
Order
Gold
\$1.10 each



9965 Shriner 14K Gold with Diamond \$8.00 each



0297 Shriner Gold \$1.00 each



0341 Shriner Gold \$1.00 each



0452 32nd Degree Gold \$1.00 each



0987
32nd Degree
14K Gold with
Diamond
\$7.75 each



0984 Eastern Star 14K with Diamond \$7.00 each



0977 Eastern Star 14K with Diamond \$8.00 each



0685 Eastern Star Gold \$1.75 each



0639 Rebekah Gold \$1.50 each



0764 Eagles Gold \$1.00 each



046 Knights of Columbus Gold \$1.00 each



36 K. of C. Gold \$1.00 each



048 O. F. Gold \$1.00 each



0745 O. F. Gold \$1.00 each



0404 K_ of P. Gold \$1.00 each



0883 Elk 14K with Diamond \$8.00 each



0458 Elk Gold \$1.75 each



0986 Elk 14K with 2 Diamonds \$10.95 each



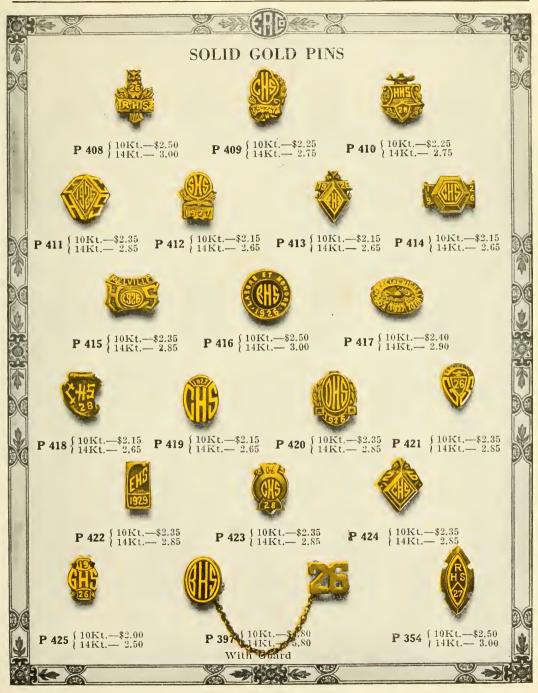
0957 K. of P. Gold \$1.00 each



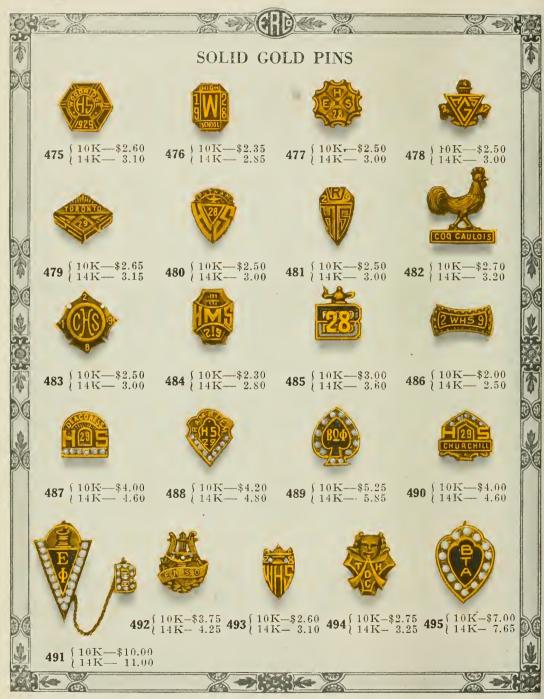
0925 Moose Gold 90c. each



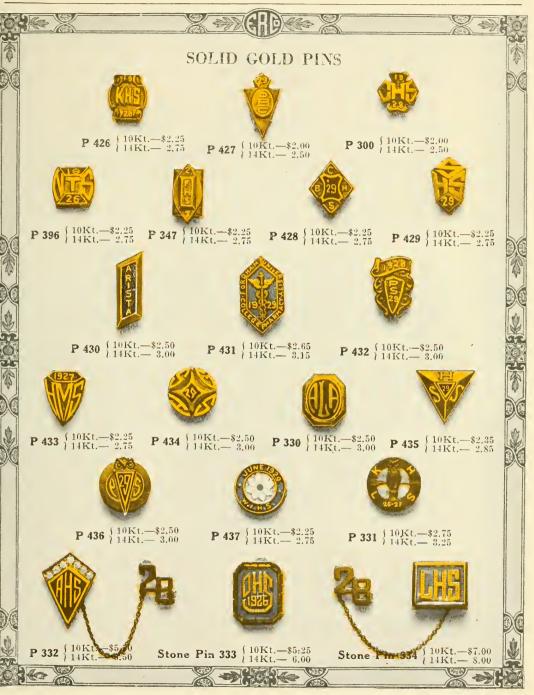
Here are finest quality gold pins at low prices. Solid gold throughout, including pin and patented clasp attachment on back. Special care is taken, that designs and figures on all our pins show up in the boldest relief possible.



Any pin on this or any other page can be had in 25-year gold filled (rolled gold plate) at \$1.40. In sterling silver at \$1.25 (except pins with guard attachments such as pin P 397). Every pin is guaranteed to come up to your expectations in every way. Good service is the keystone on which our business has been built.



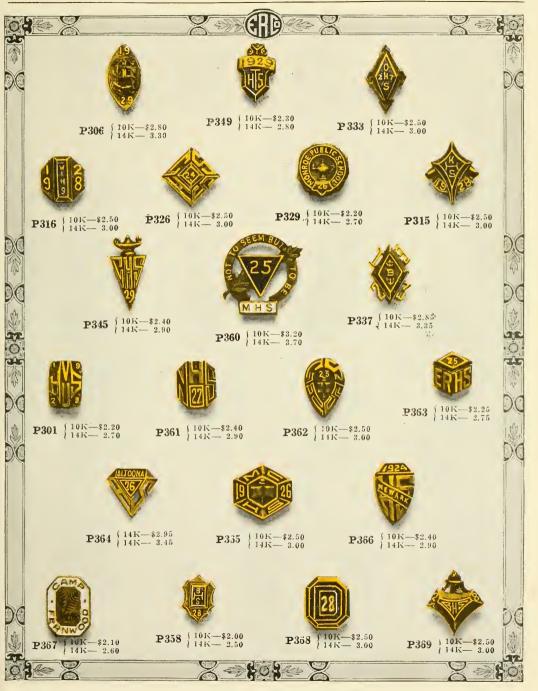
Even the pin and patented clasp attachment on back of our pins are solid gold. This is a feature few other houses give you. Dealing with Eagle Regalia Company means satisfaction. Twenty years' business progress is some insurance!



Any pin on page 32 except pearl pins and No. 485 can be had in 25 year gold filled at \$1.40. Sterling Silver \$1.25 Any pin on this page except Nos. 431, 332, 333 and 334 can be had in 25 year gold filled at \$1.40 Sterling Silver \$1.25. Satisfaction guaranteed, regardless of material.



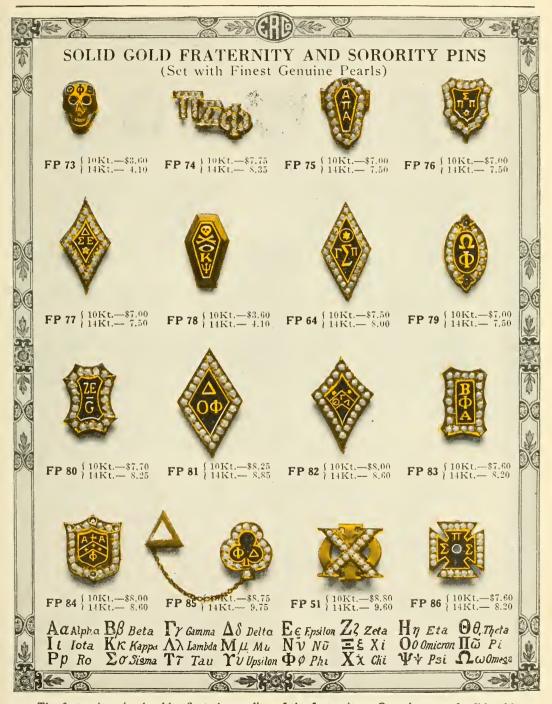
Any pin illustrated in this catalogue can be made up into a ring if desired. Vice versa also. Write for estimates. All pins are of topmost quality, workmanship guaranteed. Pins on this page can be made in gold filled or sterling. Prices quoted on request.



Here are daintily shaped pins in a variety of designs. On this, our twentieth anniversary we have striven to make our assortment larger and more beautiful than ever. We are prepared to quote on any design you yourself may originate. Write for estimate, being sure to mention quantity.



These pins are truly fine value at their price. Beautifully made, exquisitely finished and set with half pearls these pins look like the superb quality they are. To be had also with crown work (each stone set separately) set with whole pearls, opals, rubies, etc. Write for estimates.



The fraternity pin should reflect the quality of the fraternity. Our pins are of solid gold throughout even including pin and safety clasp on back. Nothing superior can be offered. Enamel is finest imported quality. Will not chip or crack. Prices above are for pins with half pearls. Can be had in crown work with whole pearls, opals, rubies, etc. Estimates on request.



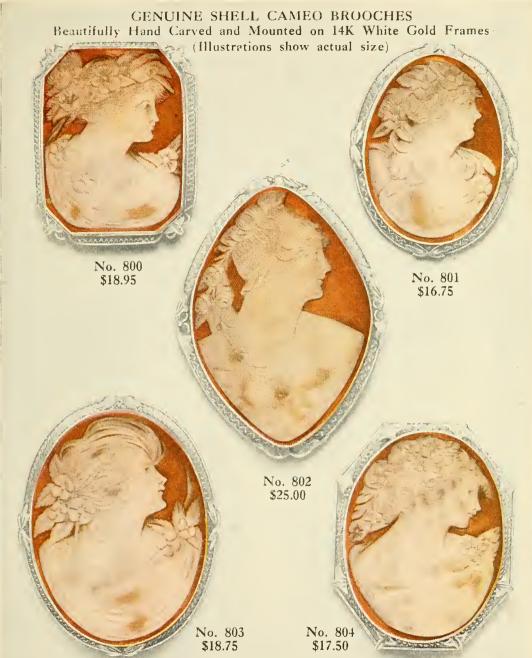
While this page contains some of our most attractive, up-to-date designs, the actual merchandise is much superior in appearance. Pins illustrated can also be made in gold filled (rolled gold plate) and sterling silver. Prices quoted upon request.



Pins illustrated on this page can be made in rolled gold plate or sterling silver. Prices quoted on request.

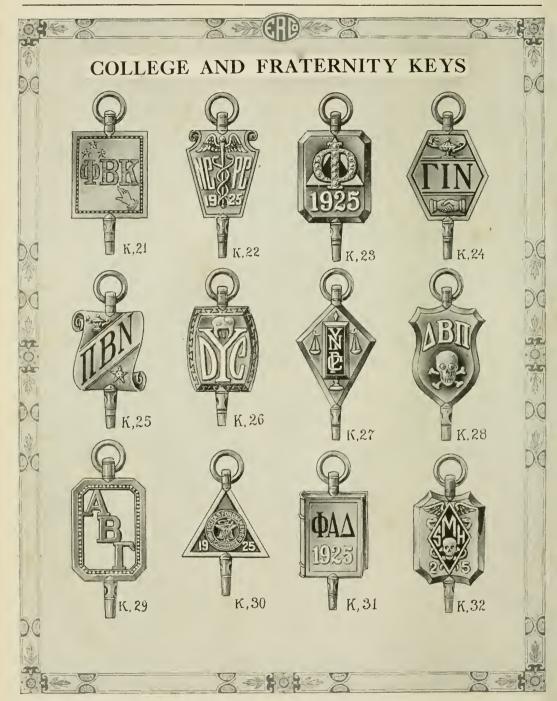


These gold enameled pins look gorgeous against white hospital clothes. Can be enameled in any colors. Prices quoted based on orders for 12 or more pins. Slightly higher for smaller orders. Send for estimates, being sure to mention quantity.

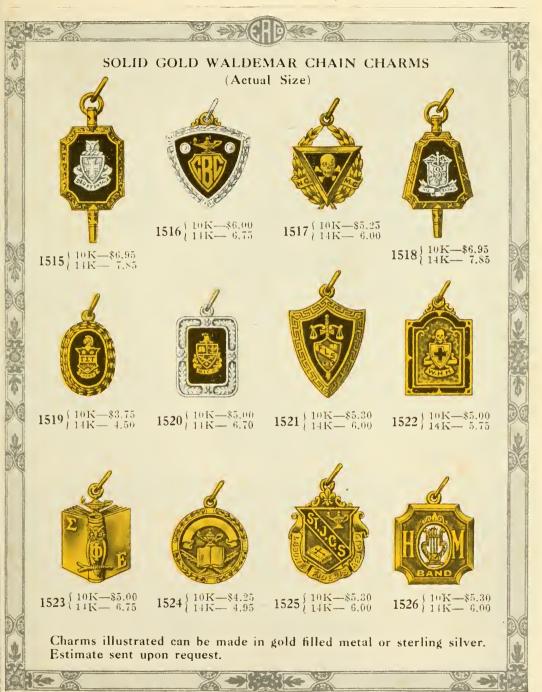


Cameos illustrated are the very finest obtainable. Shells are our own importations. All frames made in our own shops, of 14K solid gold, with double galleries and re-inforced backs. Styles of faces vary somewhat, as the artist carves each shell individually.

Cameos can be set with diamonds if so desired. Prices quoted upon request.



All keys made to special order. Use this page for design suggestions. Send us rough sketch of your idea, or send us a sample key if you already have one, and we will submit cost estimate at once. Be sure to mention quantity desired. Keys can be made in sterling Silver, Gold Filled, 10KT and 14KT Solid Gold. Workmanship and quality guaranteed.



Prices for these handsome charms are based on order for at least 12 of a kind, which of course will be made up with your insignia, coat of arms, etc. Other charms can be made up in any desired design. If you will send us a sample or rough sketch of any special type you have in mind, we shall be glad to quote prices. All prices on this page are net and therefore not subject to special discounts stated on page 2.

SILVER PLATE BELT BUCKLES



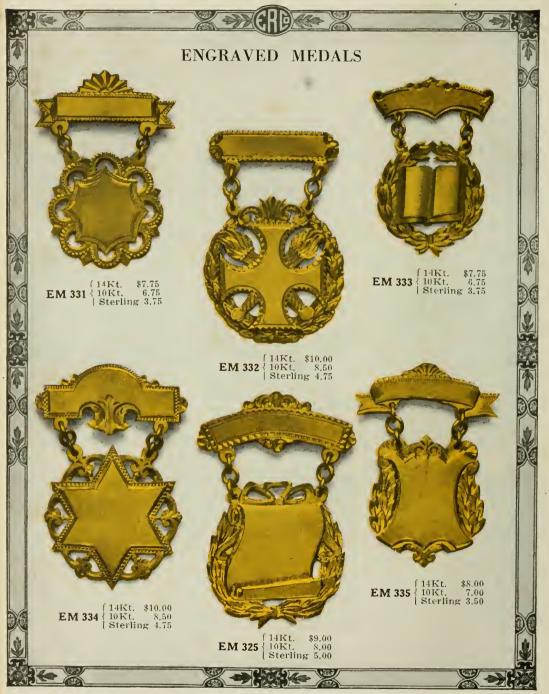
No. 1406 SILVER PLATE \$3.00 TAN. ALLIGATOR, BLACK GREY. Prices quoted are without surmounted emblems, but with any color genuine cowhide belt included and can be ordered in any desired quantity. Buckles with school, fraternity and society emblems can be made in quantities of one dozen or over. Prices quoted upon request.

When ordering please be sure to state the kind of belt you prefer and the measurement of your waist.

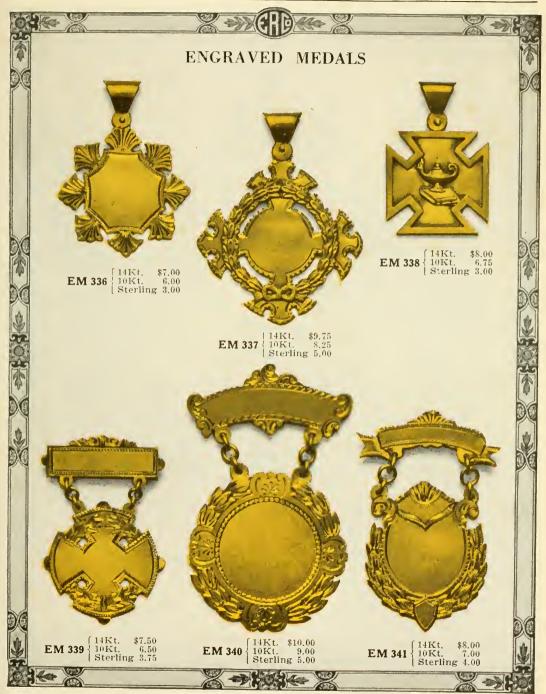


No. 1407 SILVER PLATE \$3.00 RUSSET, GREY, ALLIGATOR, TAN Prices quoted are without surmounted emblems, but with any color genuine cowhide belt included and can be ordered in any desired quantity. Buckles with school, fraternity and society emblems can be made in quantities of one dozen or over. Prices quoted upon request.

With the exception of No. 1407, all Buckles illustrated on this page are solid sterling silver. When ordering please be sure to state the kind of belt you prefer and the measurement of your waist.



For engraving of inscription, add 4 cents per letter.



For engraving of inscription add 4 cents per letter.



For engraving of inscription, add 4 cents per letter.



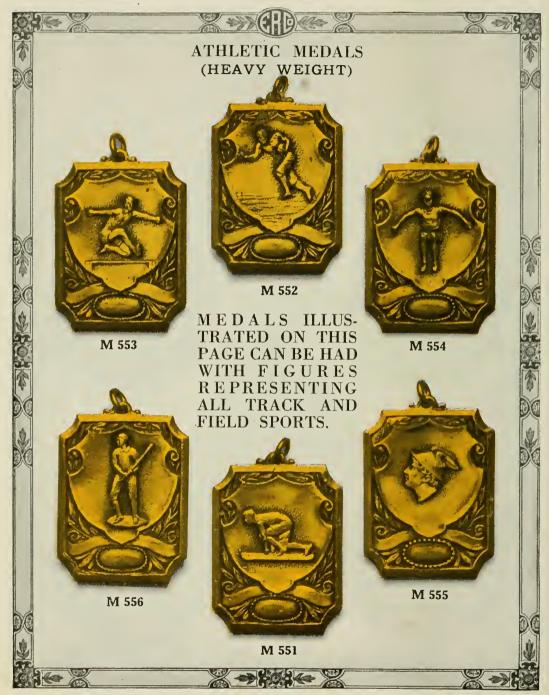
Here are several medallions in out-of-ordinary shapes. Each is appropriate for some particular event. Come supplied with beautiful colored silk grosgrain ribbon in any color combinations you desire. Prices on page 48.



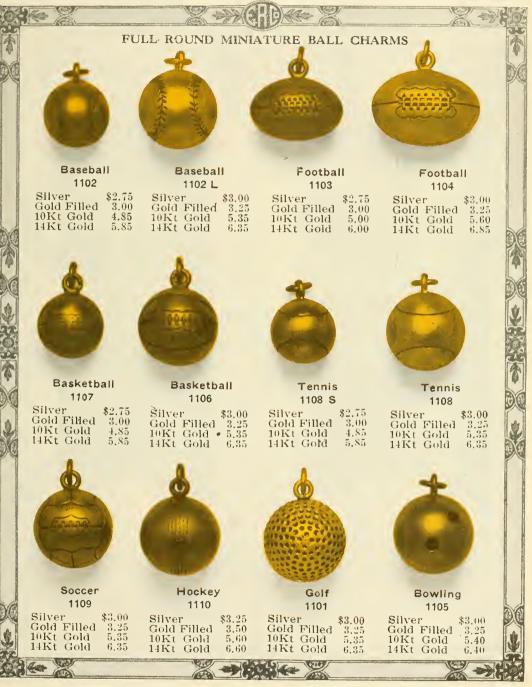
For prices see page 48.



Medals illustrated on this page can be had with figures representing all track, field and indoor sports. For prices see page 48.

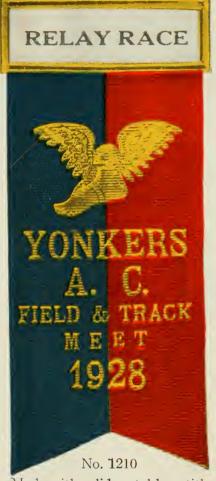


These medals are the ideal prizes for athletic meets. Order same medal in different qualities for 1st, 2nd and 3rd prizes. All medals are of heavy weight and show up designs and figures in bold clear cut relief. Come supplied with silk ribbons as per price list on page 48.



These are the finest ball charms the market affords at their price. Substantial, sturdy, heavyweight. Enameled letters in colors can be superimposed on charms at 60c per letter. Engraving at 4c per letter. Charms made in bright or dull finish. Shown here actual size.

SILK RIBBON BADGES



Made with solid metal bar, titles of events printed on celluloid. Silk grosgrain ribbon (any two-color combination) printed in gold or silver, with any desired text.

| , | 2 | |
|--------------|-----|-------------|
| On order for | 12 | \$0.50 each |
| | | 44 each |
| On order for | 50 | 40 each |
| On order for | 75 | 38 each |
| On order for | 100 | 34 each |



Made with solid metal bar, titles of events printed on celluloid. Silk satin ribbon, plain, or any two-color combination, printed in gold, silver or any color ink, with any desired text.

| ~ | | | - | |
|------------|-----|----|---------|-------------|
| On order | for | 12 | | \$0.56 each |
| On order | for | 25 | | .52 each |
| On order | for | 50 | | .48 each |
| On order | for | 75 | | .45 each |
| On order | | | | |
| 011 010101 | | | • • • • | • |

If titles in bars, on any given quantity, are printed alike (without change in text), deduct $10^{c_7}_{00}$ from prices quoted above.

Badges illustrated can be used for other purposes than athletics, if so desired.

EMBLEMS FOR ATHLETIC AND SPORT WEAR



Athletic emblems are being made about 5" to 6" high, of Felt or Chenille. Emblems made of either of these materials can be used on sweaters, baseball and sport uniforms. For bathing suits, chenille is being used exclusively. Price per dozen, made of felt (Designs Nos. E 51, E 52, E 54, E 56, E 59 only), \$6.75.

Price per dozen, made of Chenille (all designs), \$7.50.

"LIFETIME" MEMORY BOOKS



For descriptions and prices see page 57.

THE "LIFETIME" MEMORY BOOK

(As illustrated on page 56)

Every student should have a memory book. It will not only be useful during school years, but will also have a sentimental value in the years to come. In other words you can put the memory book to many practical uses and still preserve the memorable events of your high school or college days. We have endeavored by putting our "Lifetime" memory book on the market to embody such features that will make it truly the very finest memory book obtainable.

The book is bound in a loose leaf manner in a guaranteed genuine leather flexible cover, cut from carefully selected skins, rich in appearance and durable beyond imagination. In the center of the cover the initials or the full name of your school is embossed with guaranteed genuine gold leaf, that will never tarnish. If so desired, motto of the school or class can be added.

The size of the leather cover is 10×12 inches. The inside pages measure $9\frac{1}{2} \times 11\frac{1}{2}$ inches. There are 66 pages made of choice bluish grey paper bound in the leather cover with genuine silk cord (in your school or college colors). You can remove any page and add as many more pages as you desire from time to time as needed.

We have made the cost of our "Lifetime" memory books as low as possible considering the quality of the material and the necessary labor in making them as attractive as they are. Prices are as follows:

When cover is printed (in any style illustrated) with initials or the full name of school or college:

On order for at least 6 books of a kind...\$2.50 each On order for at least 3 books of a kind... 3.00 each

For printing school motto, 25c per book additional. For printing individual name, 50c per book additional.

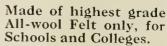
When special school seal or coat-of-arms is desired on covers, ask for special estimate.

Lifetime memory books are made of extra heavy genuine "Ecrasette" leather imported from England, which can be had in brown, maroon, green or blue colors. Beside their lasting qualities, their extremely rich appearance makes them beyond doubt the most beautiful memory books on the market.

CLASS PENNANTS









Style 3932

CAROLINA Style 4933



Styles 1930, 2931, 3932

| Size Inches | Each | Per Doz. |
|----------------------|--------|----------|
| $12 \times 30 \dots$ | \$2.75 | \$12.00 |
| 15 x 36 | 3.00 | 15.85 |
| 18 x 48 | | 20.00 |
| $24 \times 60 \dots$ | 5.00 | 36.00 |
| | | |

Styles 4933, 5934

| Size Inches | Each | Per Doz. |
|----------------------|---------|----------|
| $12 \times 30 \dots$ | .\$2.75 | \$14.50 |
| 15 x 36 | . 3.00 | 17.50 |
| 18 x 48 | . 3.60 | 24.00 |
| 24 x 60 | . 5.00 | 38.00 |
| | | |

Orders for half dozen will be filled at dozen rates.

In any desired combination of colors.

SEWED LETTER FELT PENNANTS



Made of finest quality All-wool Felt only.

Styles 509 F and 512 F

| Size Inches | Each | Per Doz. |
|----------------------|---------|----------|
| $15 \times 36 \dots$ | .\$2.75 | \$13.50 |
| 18 x 48 | | 20.00 |

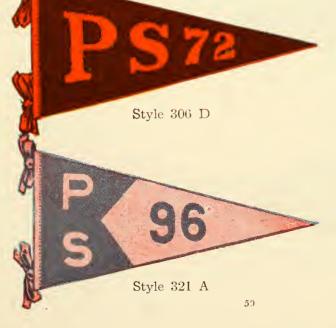


Styles 306 D and 321 A

Prices are based on order for one dozen with from one to four letters on the one piece, and from one to three letters on the two-piece pennants. Made of finest quality All-wool Felt.

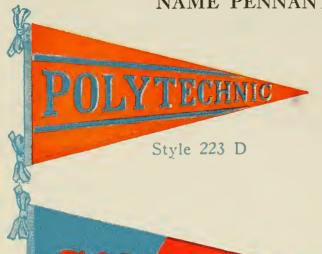
| Size Inches | Each | Per Doz. |
|----------------------|--------|----------|
| 9 x 18 | \$1.75 | \$5.00 |
| $9 \times 24 \dots$ | . 2.00 | 6.00 |
| $12 \times 27 \dots$ | 2.10 | 7.25 |
| $12 \times 30 \dots$ | | 9.00 |
| $15 \times 36 \dots$ | 2.50 | 10.80 |
| $18 \times 48 \dots$ | 3.00 | 14.00 |

Orders for half dozen will be filled at dozen rates.



In any desired combination of colors.

SEWED LETTER SEAL, MONOGRAM AND NAME PENNANTS



Made of finest quality All-wool Felt.

Styles 223 D, 340 D and 337 D

| Size Inches | Each | Per Doz. |
|----------------------|--------|----------|
| $12 \times 30 \dots$ | \$2.20 | \$10.75 |
| 15×36 | 2.50 | 12.75 |
| $18 \times 42 \dots$ | 3.00 | 16.00 |
| 18 x 48 | 3.25 | 20.00 |
| 24×60 | 4.00 | 26.75 |
| | | |

Style 202 TE

| Size Inches | Each | Per Doz. |
|----------------------|--------|----------|
| $12 \times 30 \dots$ | \$2.25 | \$12.30 |
| $15 \times 36 \dots$ | 2.75 | 14.85 |
| $18 \times 42 \dots$ | 3.25 | 19.75 |
| 18×48 | 3.50 | 21.00 |
| $24 \times 60 \dots$ | 4.00 | 26.75 |
| | | |

Orders for half dozen will be filled at dozen rates.



MERCE

Style 340 D

HARVARD

Style 337 D

60

In any desired combination of colors.

SEWED LETTER MONOGRAM AND NAME PENNANTS



Made of finest quality All-wool Felt only.

Style 3430

| Size Inches | Each | Per Doz. |
|----------------|------|----------|
| 12×30 | | \$12.00 |
| 15×36 | | 15.00 |
| 18×42 | | 20.90 |
| 18 x 48 | 3.75 | 21.60 |
| 24×60 | 4.50 | 27.25 |

Style 4400

| Size Inches | Each | Per Doz. |
|----------------|------|----------|
| 12×30 | | \$15.00 |
| 15×36 | 3.25 | 18.00 |
| 18×42 | 3.85 | 23.00 |
| 18×48 | | 27.20 |
| 24×60 | 5.00 | 35.75 |

Style 8700

| Size Inches | Each | Per Doz. |
|----------------------|----------|----------|
| 12×30 | . \$2.00 | \$10.80 |
| 15×36 | . 2.50 | 12.75 |
| 18 x 42 | | 16.50 |
| 18 x 48 | | 19.75 |
| $24 \times 60 \dots$ | | 24.00 |

On Styles 3430, 4400 and 8700 orders for half dozen will be filled at dozen rates.

Style 1927

| Size | e] | inche | es | ; | | I | e | r | Ι |)(|)2 | ze | n | 0 | n | ly |
|------|-----|-------|----|---|--|---|---|---|---|----|----|----|---|----|----|----|
| 15 | Z | 36. | | | | | | | | | | \$ | 1 | 5. | .7 | 5 |
| 18 | Х | 48. | | | | | | | | | | | 1 | 8. | 0. | 0 |







SEWED LETTER FELT PENNANTS



Made in two qualities.

- 1. Cotton and Wool Felt.
- 2. All-wool Felt.

With complete name not exceeding 12 letters—additional letters 55 cents per dozen extra for each letter in excess of 12.

Cotton and wool felt—made in styles 940 D and 940 TE only.

| Size Inches | Each | Per Doz. |
|----------------------|--------|----------|
| 9×24 | \$1.55 | \$6.40 |
| $12 \times 27 \dots$ | 1.75 | 7.60 |
| $12 \times 30 \dots$ | 2.00 | 8.50 |
| 15×36 | 2.25 | 9.60 |
| 18×42 | 2.50 | 12.00 |
| 18 x 48 | 3.00 | 14.00 |
| 24 x 60 | 4.00 | 24.00 |

Made of Finest All-wool Felt

In Styles 940 D, 940 TE, 940 SB and 940 SG

| Size Inches | Each | Per Doz. |
|----------------------|--------|----------|
| $9 \times 24 \dots$ | \$1.75 | \$7.60 |
| $12 \times 27 \dots$ | 2.10 | 8.90 |
| 12×30 | 2.20 | 9.50 |
| $15 \times 36 \dots$ | 2.50 | 12.10 |
| 18×42 | 3.00 | 14.75 |
| 18×48 | 3.25 | 16.75 |
| 24×60 | 3.75 | 26.00 |

In any desired combination of colors.

Orders for half dozen will be filled at dozen rates.

SEWED FELT PENNANTS AND BANNERS



Made of Finest Quality All-wool Felt.

Style 750

| Size I | nche | es | | | | | Р | er Doz. |
|------------------|------|----|--|--|--|--|---|---------|
| $15 \mathrm{~x}$ | 36. | | | | | | | \$14.60 |
| 18 x | 42. | | | | | | | 17.50 |
| 18 x | 48. | | | | | | | 20.00 |

Style 100-NY

| Size Inches | Each | Per Doz. |
|----------------------|---------|----------|
| 15 x 36 | .\$2.25 | \$12.00 |
| 18 x 42 | . 2.75 | 15.00 |
| 18 x 48 | . 3.25 | 19.75 |
| $18 \times 60 \dots$ | . 4.00 | 24.75 |



Style 902

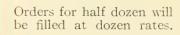
Style 100-NY

Banner Style 902

| Size Inches | Each | Per Doz. |
|----------------------|----------|----------|
| 18 x 36 | . \$3.25 | \$22.50 |
| 24 x 48 | . 5.00 | 36.00 |
| $24 \times 60 \dots$ | . 6.50 | 45.75 |
| $24 \times 72 \dots$ | . 7.25 | 53.50 |

Banner Style 36-T

Size Inches Each Per Doz. 36 x 72 . . . \$16.75 \$110.00





Style 36-T

SEWED FELT NOVELTY BANNERS



Style NB-1



Style NB-2



Style NB-3



Style NB-4

Made of finest quality Allwool Felt.

Style No. NB-1

| Size Inches | Each | Per Doz. |
|-------------|----------|----------|
| 18 x 36 | . \$2.90 | \$22.00 |
| 24 x 48 | . 4.70 | 33.00 |
| 36 x 72 | . 8.40 | -65.00 |

Styles Nos. NB-2 and NB-3

| Size Inches | Each | Per Doz. |
|----------------|---------|----------|
| 18 x 36 | .\$5.00 | \$36.00 |
| 24×48 | 7.50 | 53.50 |

Style No. NB-3 is made with appliqué (sewed on) seal. Any college or school seal can be made in similar manner.

Style No. NB-4

| Size Inches | Each | Per Doz. |
|-------------|---------|----------|
| 18 x 36 | .\$4.50 | \$39.50 |
| 24 x 48 | . 5.00 | 50.00 |

Prices of larger sizes upon request.

Orders for half dozen will be filled at dozen rates.

SEWED FELT WALL BANNERS



Style A-33



Style B-33



Style E-33

Made of finest quality All-woo! Felts.

| Size | . I | nche | s | | | | | | | Each |
|------|-----|------|---|--|--|--|--|--|--|--------|
| | | | | | | | | | | \$2.60 |
| | | | | | | | | | | 4.50 |
| | | | | | | | | | | 5.70 |
| | | | | | | | | | | 6.35 |
| | | | | | | | | | | 8.30 |

| Size | e I | nche | s | | | | | 1 | Pe | er | Dozen |
|------|-----|------|---|--|--|--|--|---|----|----|---------|
| 18 | X | 36. | | | | | | | | | \$20.90 |
| 24 | X | 48. | | | | | | | | ٠ | 33.90 |
| 24 | X | 60. | | | | | | | | | 42.50 |
| 36 | Х | 72. | | | | | | | | | 60.60 |
| 36 | X | 84. | | | | | | | | | 76.00 |

Class numerals consisting of two figures added free of charge if so desired.

We make these Banners for any college or school in any desired color combination.



Style SB-33

Orders for half dozen will be accepted at dozen rates.

SEWED FELT BANNERS

Made of Finest Quality All-wool Felt

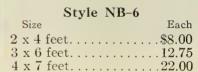


Style NB-5

| | Size | Each |
|---|----------|--------|
| 2 | x 4 feet | \$8.50 |
| | x 5 feet | |
| | x 6 feet | |
| 5 | x 8 feet | 28.00 |
| 6 | x 9 feet | 34.00 |



Style NB-6





Style NB-7

| | Styl | e : | NB | -7 | |
|-------------------------|-------|-----|----|----|-------------|
| Size | | | | | Each |
| 1½ x 3 | Geet. | | | | .\$4.35 |
| 2 x 4 fe | eet | | | | . 6.50 |
| $3 \times 6 \text{ fe}$ | eet | | | | .12.75 |

SEWED FELT FRATERNITY PENNANTS



Made of finest All-wool Felt, sewed letters with emblem partly sewed and partly stamped. Unsurpassed in beauty.

| Size 15 x 36 inches | .\$25.50 per dozen |
|---------------------|--------------------|
| Size 18 x 48 inches | 31.50 per dozen |
| Size 18 x 60 inches | . 37.75 per dozen |



No. C 75 Skull Cap, without letters, made of all-wool felt, any desired color combination, \$40.00 per gross.

No. C 76 Cap with turned up brim, without letters, made of all-wool felt, \$62.00 per gross.

For caps with lettering add \$4.35 per gross per letter to prices quoted above.

ARM BANDS

Size 4 x 18 inches, made of Felt, with from one to three letters, \$3.75 per dozen. Same, made with monogram, \$4.35 per dozen.

HAT BANDS

Size, $1\frac{1}{2} \times 27$ inches. Made of Felt. \$3.50 per dozen.

In any desired combination of colors



PILLOW COVERS

Sewed Felt. Made of finest quality All-wool Felt, in any desired color combination



Style C-51





Style 1925

Style 1924



Auto Strip, size, 6 x 36 inches, \$10.80 per dozen.

PRICES OF PILLOW COVERS

(As illustrated on pages 68 and 69)

Made of finest All-wool Felt. Size of backs, 22 x 22 inches.

| Styles | Each | Per Doz. |
|--|--------|----------|
| TM or B-08 with plain edge | \$3.00 | \$28.25 |
| 1922 with plain edge, any monogram | 3.80 | 32.30 |
| B-UU with pinked edge and arrow lacing | 3.50 | 32.30 |
| A-06 with pinked edge and diagonal lacing | 4.20 | 27.70 |
| 10 with arrow lacing and fringed border (front and back) thereby | | |
| making cover 30 x 30 inches | 5.10 | 47.50 |
| C-51 with plain edge | 3.50 | 30.00 |
| 1924, size 17 x 26 inches, with pinked edge and lacing | 3.00 | 28.50 |
| 1925, size 24 x 24, size of back 18 x 18 inches | 3.50 | 32.00 |



On the following page we are submitting to you a special offer of fine silk American flags that we honestly believe you cannot duplicate elsewhere in the United States.

We have been specializing for nineteen years in the making of strictly high-grade silk flags. If you will order such a flag for your institution or organization from us, you can be certain that that flag will be admired by everybody and that it will give you the *best* of service.

We shall be glad to send you sample cuts of silk material, from which the flags are made, upon request.

SPECIAL OFFER ON SEWED AMERICAN SILK FLAGS

For any School or Organization that desires to own a fine silk flag.

These flags are not of the ordinary quality and workmanship, but are the finest flags that expert tailoring and specially selected materials can produce.

We make these flags of two different qualities of silk: Grosgrain Silk and Genuine Banner-silk. Both grades are pure dye, and are guaranteed not to fade, not to run, not to crack.

We offer these flags, including all necessary trimmings and mountings (as listed below) at the following special prices:

| Made of Grosgrain Silk: | Made of genuine Banner-silk: |
|------------------------------|---|
| 3 x 5 feet\$50.70 | 3 x 5 feet\$37.75 |
| 41/3 x 51/2 U. S. Army Regu- | $4\frac{1}{3} \times 5\frac{1}{2}$ U. S. Army Regu- |
| lation 67.20 | lation 54.50 |
| 4 x 6 feet 67.20 | 4 x 6 feet |
| 5 x 7 feet 90.00 | 5 x 7 feet |
| 6 x 8 feet | 6 x S feet |
| 6 x 9 feet114.00 | 6 x 9 feet 95.00 |

The field of blue on every flag is embroidered with fortyeight silk stars and the stripes are sewed and double stitched. All flags are alike on both sides. The trimmings and mountings to these flags, that are included in the price, consist of the following articles:

- 1. All around the flag $2\frac{1}{2}$ inches wide, all silk, golden yellow bullion fringe.
- 2. One pair of pure silk, golden yellow 7-inch tassels, with cord.
- 3. One double-screw jointed genuine ash or genuine oak highly polished, two-piece pole.
- 4. One solid brass gilt eagle. (We furnish to sizes up to 4 x 6 feet, a six-inch spread eagle, and to larger flags an eleven-inch spread eagle.)
- 5. One leather flag carrying belt.
- 6. One water-proof flag cover.

FOR ALL WOOL U. S. HOUSE FLAGS ASK FOR SPECIAL CATALOGUE

SEWED SILK STATE AND SCHOOL FLAGS THE CONTRACTOR OF THE PROPERTY New York State Flag

We can make the flag of ANY STATE OF THE UNION in official colors, or the flag of any School or Institution at the following low prices, including FLAG, TRIMMINGS AND MOUNTINGS:

The flag is made of one piece, GENUINE BANNER-SILK, guaranteed fast color, pure dye (will not fade, crack or run), any color or combination of colors. Coat of Arms of State or Emblem of School painted by hand in natural oil colors, alike on both sides, inscription (if any) painted in genuine gold leaf, in panels or on scroll, to be alike and read right on both sides. trimmings and mountings of the flag are as follows:

- 1. $2\frac{1}{2}$ -inch wide golden yellow silk bullion fringes around three sides.
- 2. One pair of 7-inch long silk tassels to match with cord.
- 3. Genuine ash or oak highly polished two-piece pole with double screw joints.
- 4. Solid brass, gilt or nickel plated U. S. Army spearhead, or any other device for pole top.
- 5. Best patent leather carrying belt.

| 6. Waterproof raincover. | |
|--|--------|
| Price for single flags, made of one piece of silk. | |
| Size 4 ½ x 5 ½ ft. or 4 x 6 ft. complete | |
| Price for double flags, made of two pieces of genuine Banner-silk, joined tog | ether. |
| Size $4\frac{1}{3}$ x $5\frac{1}{2}$ ft. or 4 x 6 ft. complete Size 5 x 8 ft. or 6 x $6\frac{1}{2}$ ft. complete. | |

STATE FLAGS

Made of all-wool, fast color, double warp "DREADNOUGHT" bunting



OFFICIAL COLORS

| Name of State | 2x3 ft. | 2½x4 ft. | 3x5 ft. | 4x6 ft. | 4½x7 ft. | 5x8 ft. | 6x10 ft. | 8x12 ft. | 9x15 ft. | 12x20 ft. |
|--|----------------|----------------|------------|------------|----------------|-----------------|-------------|-------------|-------------|----------------|
| Alabama | \$2.60 1.90 | \$3.80 2.60 | | | | \$10.80 7.00 | | | | |
| OhioOklahomaRhode Island | 3.20 | 4.45 | 6.40 | 8.30 | 10.20 | 12.70 | 19.00 | 26.60 | 38.00 | 50.70 |
| Tennessee North Caorlina South Carolina Kentucky | 3.80 | 5.10 6.40 | | | 12.70 14.00 | 15.20 16.70 | | | | 53.20 60.80 |
| Maryland | 8.90 | 10.20 | 13.95 | 17.80 | 19.70 | 23.45 | 38.50 | 44.40 | 63.45 | 95.00 |
| West Virginia All other states | 7.60 | 8.90 | 10.80 | 15.20 | 17.10 | 19.00 | 25.40 | 41.20 | 53.20 | 83.60 |

PRICES QUOTED DO NOT INCLUDE POLE, FRINGE OR TASSELS



Description and prices on page 75

DESCRIPTION AND PRICES OF SILK BANNERS

Banner No. 145 is made as follows:

Front of genuine banner-silk, any desired shade.

Back lined with sateen—interlined with heavy duck.

Lettered in genuine gold leaf, letters outlined with contrasting color. Trimmed with 5%-inch wide golden yellow silk lace on the sides, with 2½-inch wide silk bullion fringe on top and bottom, one pair of silk tassels with cord suspended from crossbar on both sides.

Banner is mounted on polished oak crossbar with brass acorns and polished oak one-piece staff, with solid brass gilt spearhead on top.

| Size | | | Price |
|-------------------|---------|------|-----------|
| 18 x 24 inches co | omplete | | . \$18.75 |
| | omplete | | |
| 30 x 45 inches co | omplete | | . 31.50 |

Banner No. 146 is made, as Banner No. 145, with the difference that front is made in two colors instead of one

| Size | | Price |
|----------------|----------|---------|
| 18 x 24 inches | complete | \$25.00 |
| 24 x 36 inches | complete | 31.50 |
| 30 x 40 inches | complete | 37.00 |

Trophy Banner No. 147 is made of Genuine Banner-silk, any desired shade, with contrasting border. Banner is lined with sateen and interlined with duck. The lettering can be made in any color desired, which will be outlined with gold leaf or can be painted in gold leaf and outlined with contrasting color. The trimming consists of 3-inch wide golden yellow silk fringe on the bottom and one pair of silk tassels with cord suspended from crossbar on both sides. Same is mounted on polished oak crossbar with brass acorn ends.

| Size | Price |
|----------------|-----------|
| | |
| | |
| 30 x 45 inches | 37.00 |

Trophy Banner No. 148 is made of genuine Banner-silk in two colors. Lined with sateen. Lettered in genuine gold leaf, letters outlined with contrasting color. Banner is trimmed all around the edge with 5%-inch wide golden yellow silk braid, and 2½-inch wide fringes, one silk tassel on bottom and one pair of silk tassels suspended from oak polished crossbar with brass acorn ends.

| Size | Price |
|-----------------|---------|
| 20 x 45 inches | \$32.50 |
| 30 x 67½ inches | 45.00 |

Any one of the banners illustrated can be made with silk applique (stitched on) lettering, or silk embroidered lettering. PRICES UPON REQUEST.

CELLULOID BUTTONS



60 Ligne, Style A



50 Ligne, Style B



40 Ligne, Style A



36 Ligne, Style B



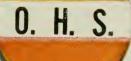
36 Ligne, Style B



30 Ligne, Style B



26 Ligne, Style B





Oval Button, Size 11/4" x 15/8"



Ball Game Booster Badge No. X

Ball Game Booster Badge No. Y

(For Description and Prices see page 77)

CELLULOID BUTTONS

(As illustrated on page 76)

All celluloid buttons designated style "A" are to be understood as buttons with a *white* or a *light colored* background, and printed in a contrasting color with any desired type matter only. A border will be added free of charge if requested.

PRICES FOR STYLE "A" BUTTONS

| Quantity | 26 Ligne | 30 Ligne | 36 Ligne | 40 Ligne | 50 Ligne | 60 Ligne |
|--|----------|----------|----------|----------|----------|----------|
| 50 Buttons will cost. 100 Buttons will cost. 250 Buttons will cost. 500 Buttons will cost. 1,000 Buttons will cost. 3,000 Buttons per M. | \$3.40 | \$3.50 | \$3.50 | \$3.90 | \$4.90 | \$7.40 |
| | 5.40 | 5.50 | 5.50 | 6.40 | 7.40 | 9.90 |
| | 9.00 | 9.10 | 9.10 | 10.60 | 13.75 | 15.00 |
| | 12.85 | 12.95 | 12.95 | 14.75 | 16.75 | 20.50 |
| | 16.75 | 17.00 | 17.00 | 17.50 | 21.75 | 26.75 |
| | 14.75 | 15.00 | 15.00 | 15.50 | 19.75 | 22.75 |

Prices on larger quantities upon request.

All celluloid buttons designated as Style "B" are buttons that bear special character letters or have school or college seals, coat-of-arms or trade marks, etc. These buttons require color plates for which a flat charge of \$7.50 is made in addition to prices quoted above.

OVAL CELLULOID BUTTONS

(Shape like "U of F" illustration)

| Size | Quantity | 50 | 100 | 250 | 500 | 1,000 ° |
|-------------------------------------|----------|--------|---------|---------|---------|---------|
| 1 ¹ 4"x1 ⁵ 8" | Price | \$6.50 | \$10.00 | \$17.50 | \$25.00 | \$32.00 |
| 1 ³ 4"x2 ¹ 4" | | 8.00 | 12.85 | 23.50 | 34.00 | 50.00 |

Prices on larger quantities upon request.

When ordering celluloid buttons it is advisable to attach a rough sketch of buttons desired to the order.

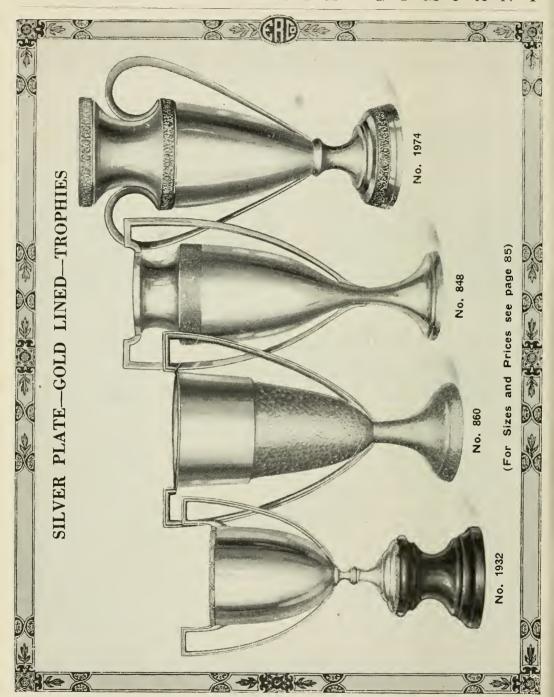
BALL GAME BOOSTER BADGES

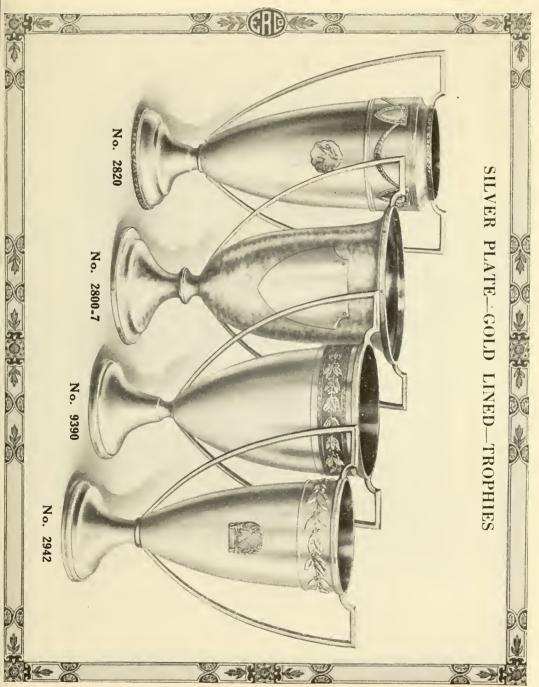
"No. X Basketball" or "No. Y Football" are illustrated in actual size. Each badge consists of celluloid button in the proper school colors with half round gilt metal ball attached, with silk ribbon.

| On Order for | 100 | 200 | 300 | 500 | 750 | 1,000 |
|------------------------|-----------------------------------|-----|-----|-----|------|-------|
| No. X Basketball, each | $14\frac{1}{2}c$ $14\frac{1}{2}c$ | 11¢ | 10¢ | 8½¢ | 7 ½¢ | 7¢ |
| No. Y Football, each | | 11¢ | 10¢ | 8½¢ | 7 ½¢ | 7¢ |

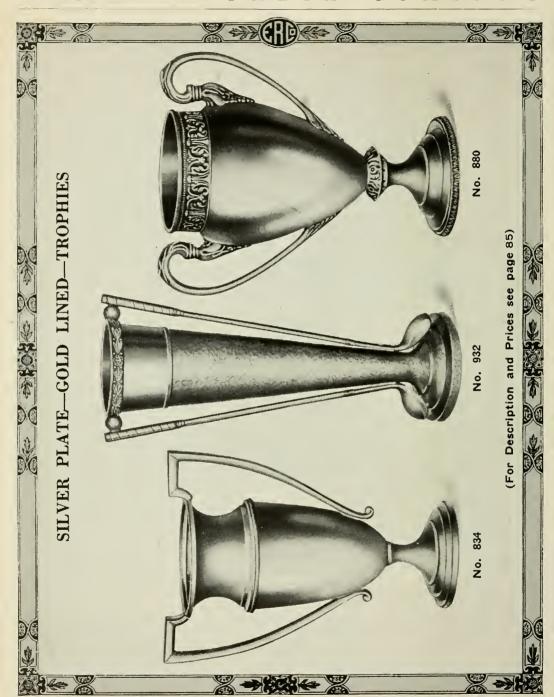
Please Note—Illustrations on page 76 represent actual sizes.

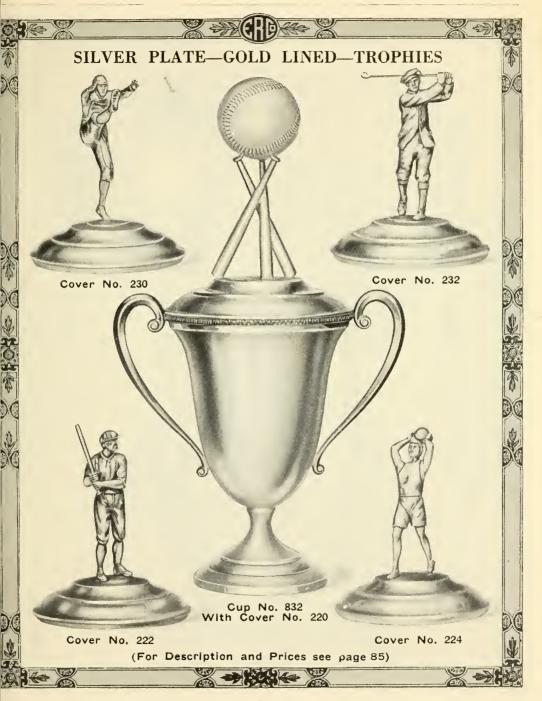
PRICES QUOTED ON BOOSTER BADGES ARE NET AND THERE-FORE NOT SUBJECT TO DISCOUNTS STATED ON PAGE 2

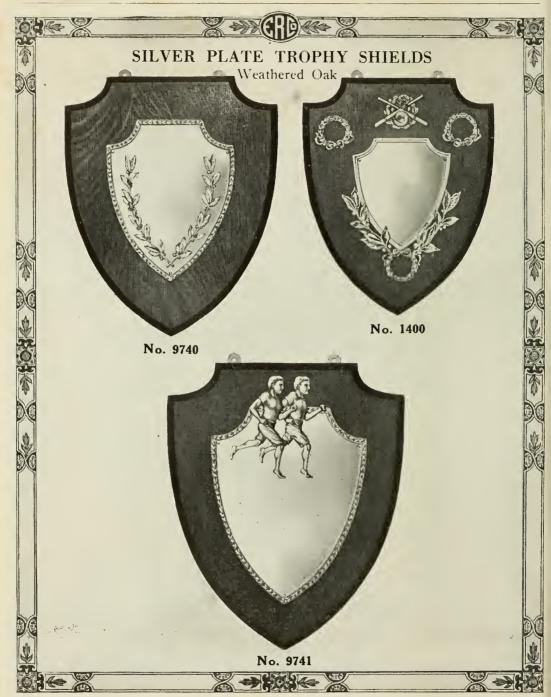




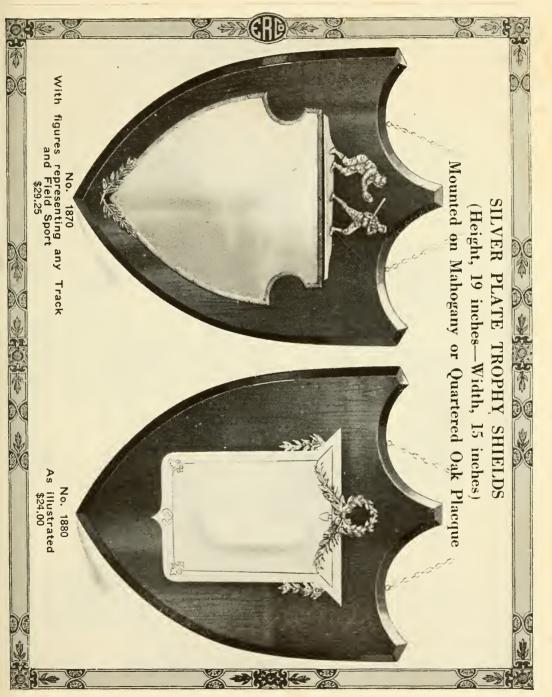
For prices see page 85.







For prices see page 85.





PRICE LIST OF TROPHIES

SILVER PLATE—GOLD LINED—TROPHY CUPS

| | | (As illustrated on page 78) |
|----------|---------------|--|
| No. 1932 | Bright Silver | $4\frac{1}{2}$ " high, \$5.00; 6" high, \$7.50; $7\frac{1}{2}$ " high, \$9.75; |
| | Finish | 9" high, \$11.75. |
| No. 860 | Bright Silver | 4" high, \$4.50; 6" high, \$6.75; 8" high, \$9.00; 10" high, |
| | T3' ' 1 /T3 | 010.00 |

Finish Top.

Body Hand Hammered

No. 848

Bright Silver

4" high, \$5.50; 6" high, \$8.35; 8" high, \$11.75; 12"

No. 848 Bright Silver 4" high, \$5.50; 6" high, \$8.35; 8" high, \$11.75; 12" high, \$18.25; 16" high, \$26.00; 20" high, \$38.50. Hammered Border Bright Silver with Grey Silver Decoration Finish

SILVER PLATE—GOLD LINED—TROPHY CUPS

| | (/ | As illustrated on page 79) |
|------------|-------------------------------|--|
| No. 2820 | Grey Finish | 12" high, \$16.15; 14" high, \$20.00; 16" high, \$24.70; 18" high, \$31.35. |
| No. 2800-7 | Hand Hammered | 6¾" high, \$10.00; 9" high, \$14.25; 10¾" high, \$19.00; |
| No. 9390 | Grey Finish Bright or Grey | 13¼" high, \$27.00; 15" high, \$33.25. 7¼" high, \$6.25; 9" high, \$8.60; 10¾" high, \$10.50; |
| No. 2942 | Finish Grey Finish | 12½" high, \$12.90. 6½" high, \$6.25; 8½" high, \$8.10; 10½" high, \$11.00; |
| | * | 12½" high, \$14.25; 14½" high, \$18.10; 16½" high, \$28.50. |

SILVER PLATE—GOLD LINED—TROPHY CUPS (As illustrated on page 80)

| No. 834 | Bright Silver Finish | 8" high, \$10.00; 9½" high, \$12.00; 10½" high, \$15.00; 12½" high, \$19.25; 14½" high, \$24.75; 17½" high, |
|---------|---------------------------------------|--|
| | | \$33.75; 20" high, \$44.00. |
| No. 932 | Bright Silver Top Hand Beaten Body | 12" high, \$16.50; 16" high, \$30.25. |
| No. 880 | Butler Finish (Mat Silver) | 6" high, \$8.00; 8" high, \$12.00; 10" high, \$15.00; 12" high, \$20.00; 14" high, \$30.00; 16" high, \$40.00. |

SILVER PLATE-GOLD LINED-TROPHY CUP

No. 832 Combination Silver Finish (As illustrated on page 81)

10" high (without cover), \$15.50; 12" high (without cover), \$20.00.

Prices of Covers with Sport Figures as Illustrated, to fit Cup No. 832. Covers No. 222, 224, 230 and 232—\$13.75 each. Height of these Covers, 7½ inches, Cover No. 220—\$15.00. Height 7¾ inches. Prices on Cups do not include Pedestals. Quotations on same upon application. Sport emblems of any sport can be applied to any Cup or Trophy. Price quoted upon request.

SILVER PLATE TROPHY SHIELDS

| | | (As illustrated on page 82) |
|-------|------|--|
| No. 9 | 740 | Size of shield, 10\%" high, 8\%" wide. |
| | | Size of metal, 7" high, 534" wide\$12.00 |
| | | Same, with mounts depicting any particular sport |
| No. 1 | 1400 | Size of shield, 10½" high, 8¾" wide. |
| | | Size of metal, 5" high\$11.75 |
| | | (Can be had with emblem depicting any sport.) |
| No. 9 | 9741 | Size of shield, 12¾" high, 10¾" wide. |
| | | Size of metal, 8¾" high, 7" wide\$20.00 |
| | | (With metal figures superimposed in relief.) |

FOR ENGRAVING OF INSCRIPTION ON PRIZE CUPS AND SHIELDS, ADD 8 CENTS PER LETTER



No. C-1—Two-Color Felt Cap, \$9.00 per dozen



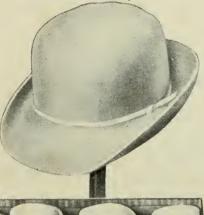
No. C-2—Overseas Cap, Cloth, \$13.20 per dozen



No. C-3—Cap, plain or combination color \$9.00 per dozen

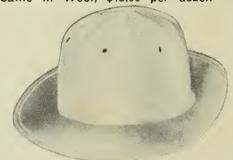


U. S. Army Regulation Officer's Fur Hat, \$36.00 per dozen Same in Wool, \$18.00 per dozen



RULHA

College Roll Hat per dozen, \$15.00



Shape Retaining Waterproof "Sport" Hat, \$9.00 per dozen



Regulation boy Scout Hat, Fur, \$36.00 per dozen Same in Wool, \$17.00 per dozen

PREMIUMS



S a special inducement during the present season we will send you free of charge, on any order, the following articles:

1. On any order amounting to at least \$15.00, one of our Nickel Silver "ERCO"

Pencils, long or short (as illustrated on page 88).

- 2. On any order amounting to at least \$30.00, one of our Triple Silver Plate "ERCO" Pencils, long or short.
- 3. On any order amounting to at least \$50.00, one of our Sterling Silver "ERCO" Pencils, long or short, or a genuine Waterman "Ideal" Fountain Pen of similar value.
- 4. On orders amounting to at least \$100.00, one Sterling Silver or 10K Gold Filled "ERCO" Pencil, long or short, together with one genuine Waterman "Ideal" Fountain Pen, ladies or gents size, or any other article illustrated in our catalogue, the value of which does not exceed Five Dollars.

WHEN ORDERING, DON'T FAIL TO STATE PREMIUM PREFERRED!





This pencil is the result of years of experiment and is today, beyond question, the 100% perfect double action pencil.

The "ERCO" Pencil's predominating features

are:

1. PROPELS-By a slight turn to the right.

 REPELS—By a slight turn to the left.
 EXPELS—Throws out lead when used up. 4. Leads will never crowd or jam in the barrel, and broken leads cannot obstruct the tip or

point.
5. Leads are of extra length (3 inches) of which five are contained in the magazine.

6. It refills with simplicity and dispatch. 7. Any standard size thin lead can be used. 8. Simple in construction. No complex mechanism to get out of order.

9. Built stoutly for hard service.
10. Every pencil is guaranteed to be as described, and faultless in quality of material and workmanship.

Prices of different qualities are as follows:

| Ladies' or Gentlemen's Size— |
|--|
| Made of Nickel Silver\$1.00 |
| Made of Triple Plate Silver 1.75 |
| (Engine turned or plain) |
| Made of Sterling Silver 3.00 |
| (Engine turned or plain) |
| Made of Sterling Silver 5.00 |
| (Chased) |
| Made of Gold Filled Plate 3.50 |
| Made of 10kt, Gold (Ladies' Size)15.00 |
| (Plain or engine turned) |
| Made of 10kt. Gold (Gentlemen's Size)17.00 |
| (Plain or engine turned) |
| Made of 14kt. Gold (Ladies' Size)18,00 |
| (Plain or engine turned) |
| Made of 14kt. Gold (Gentlemen's Size)22.00 |
| |

(Plain or engine turned) A LIBERAL DISCOUNT TO DEALERS, AGENTS AND QUANTITY BUYERS,

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